

A.S. Management – B.S. Business Administration-Specializations

Completion Plan Review Date: JB 07/24/2013

Articulation Degree Plan Table

SJC/GPS & NECC 2013-2014 Catalogs		
<i>Northern Essex Community College A.S. Business Transfer</i>		Credits
ACC 101 Introductory Accounting I	<i>(SJC Equivalent: AC 210)</i>	3
ACC 102 Introductory Accounting II	<i>(SJC Equivalent: Business Elective)</i>	3
ACC 203 Managerial Accounting	<i>(SJC Equivalent: AC 211)</i>	3
BUS 101 Introduction to Business	<i>(SJC Equivalent: Business Elective)</i>	3
CIS 112 Integrated Computer Applications	<i>(SJC Equivalent: General Elective)</i>	4
ECO 201 Micro Economics	<i>(SJC Equivalent: BA 201)</i>	3
ECO 202 Macro Economics	<i>(SJC Equivalent: BA 202)</i>	3
ENG 101 English Composition I	<i>(SJC Equivalent: EH 106)</i>	3
ENG 102 English Composition II	<i>(SJC Equivalent: EH 107)</i>	3
PSY 101 Introduction to Psychology	<i>(SJC Equivalent: PY 101)</i>	3
SOC 101 Introduction to Sociology	<i>(SJC Equivalent: SO 201)</i>	3
Communications Elective	<i>(SJC Equivalent: General Elective)</i>	3
Math Electives MAT 120 or MAT 171	<i>(SJC Equivalent: 3 CR Math & 1 CR GE)</i>	3/4
Math Elective- MAT 125	<i>(SJC Equivalent: 3 CR MA 205 & 1 CR GE)</i>	4
Science Electives	<i>(SJC Equivalent: 6 CR Science & 2 CR GE)</i>	8
Fine Arts & Humanities	<i>(SJC Equivalent: 6 CR Humanities)</i>	6
Business Elective	<i>(SJC Equivalent: Business Elective)</i>	3
Free Elective	<i>(SJC Equivalent: General Elective)</i>	3
NECC A.S. Business Transfer – Total Credits Toward Degree Completion:		64/65
<u>SJC/GPS General Education/ Required Core Courses to be taken at NECC</u>		
History	<i>(NECC Equivalent: Any NECC History Course)</i>	6
PH 210 Ethics	<i>(NECC Equivalent: PH 110)</i>	3
Philosophy	<i>(NECC Equivalent: Any NECC Philosophy course)</i>	3
Theology	<i>(NECC Equivalent: REL 101)</i>	3
General Elective	<i>(NECC Equivalent: Any theory based college level course)</i>	6/7
MG 101	<i>(NECC Equivalent: MGT 201)</i>	3
MK 201	<i>(NECC Equivalent: MKT 210)</i>	3
Specialization Requirement	**Choose ONLY 3 CR from one specialization area below for transfer**	3
Additional Credits Earned at Northern Essex Community College:		30/31
Total Credits Earned at Northern Essex Community College:		94/95
<u>SJC/GPS Business Administration/Gen Ed Core Degree Completion Courses</u>		
BA 301 Business Law I		3
BA 306 Business Ethics		3
BA 350 MIS for Management		3
FI 301 Business Finance		3
MG 302 Human resource Management		3
MG 309 Organizational Behavior		3
MG 410 Strategic Management		3
Total Gen Ed & Core Degree Courses Earned at SJC:		21

18 credits within the Business Administration specialization must be taken at Saint Joseph's College

Transcripts are reviewed on an individual basis

<u>B.S.B.A- Management Specialization</u>		
MG 307 Small Business Management	<i>(NECC Equivalent: MGT 103)</i>	3
MG 311 Change Management		3
MG 320 Conflict Management		3
MG 330 International Management		3
MK 402 Entrepreneurship	<i>(NECC Equivalent: BUS 216)</i>	3
Total Management Specialization Courses Earned at SJC:		12
<u>B.S.B.A. Accounting Specialization</u>		
AC 310 Intermediate Accounting I	<i>(NECC Equivalent: ACC 201)</i>	3
AC 311 Intermediate Accounting II	<i>(NECC Equivalent: ACC 202)</i>	3
AC 312 Federal Taxes	<i>(NECC Equivalent: ACC 204)</i>	3
AC 313 Cost Accounting		3
AC 401 Auditing		3
Total Accounting Specialization Courses Earned at SJC:		12
<u>B.S.B.A. Marketing Specialization</u>		
MK 301 Advertising	<i>(NECC Equivalent: MKT 211)</i>	3
MK 302 Marketing Research		3
MK 307 Customer Service		3
MK 401 Marketing Management		3
SA 304 Sales Management		3
Total Marketing Specialization Courses Earned at SJC:		12
Total Credits Earned Through Saint Joseph's College/GPS:		33
Saint Joseph's College B.S. Business Administration Total Credits:		128

18 credits within the Business Administration specialization must be taken at Saint Joseph's College

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